



Chrissie Lightfoot

Chrissie is a lawyer, a qualified solicitor (non practising), an entrepreneur, a national award and prize winning researcher, a company prize winner, a women's enterprise ambassador and sales legal coach helping lawyers of today become lawyers of tomorrow, today.

She has 20 years of business experience (including founder of her own companies) in the leisure, new media, management/business consulting and legal sectors. She has spent the past 6 years in the legal profession comprising Masters in Law degree at Sheffield Law School, LPC at Nottingham Law School, legal work experience in Georgetown, Washington D.C. USA and 3 years in a mid-tier Leeds UK based law firm.

Chrissie has a formidable track-record in strategising, innovating and achieving quality sales lead generation, quality referrals and increasing sales in a short period of time. In her capacity as business consultant she has helped many UK and USA based organisations and their people grow.

She is a Member of the Institute of Business Consulting (MIBC), Institute of Directors and the Women's Enterprise Ambassador's Network.

Chrissie is an inspirational woman entrepreneur and is in demand as a role model, judge, enterprise ambassador, innovator, business consultant and mentor/coach:

2009 – Yorkshire & Humber Young Enterprise Awards (judge); Leeds Enterprise Show (role model); Yorkshire Enterprising Researcher (judge).

2008 - World University Network Global Enterprise Competition (University of Sheffield panel judge); on the Advisory Board of University of Sheffield Management School; FLUX Leeds Regional Finals (judge); University of Sheffield's Enterprise Zone Business Creation Competition Finals (business expert & judge).

2008 – Legal Practice Certificate completed

2006 – Masters in Law degree completed

2005 - Involved in published business lifestyle book "Big Rocks: balancing life and work" (innovation and editing).

2001 - Company Prize - Cannons Health & Fitness Ltd (formerly Cannons Plc).

1997>1999 - Teesside Branch Vice Chairman of the Federation of Small Businesses.

1998 - Instrumental in Digital Print Direct Limited achieving DTI Grant offer £250,000 - the first digital print & marketing company in the UK to achieve the same.

1996 - National Award for Research Excellence; Leisure Studies Association 'Thesis of the Year Award' – Women Entrepreneurs in the 1990's.

1996 – First Class Honours BA degree

Further information: <http://uk.linkedin.com/in/chrissielightfoot>

